

The logo for UVCA, consisting of the letters 'UVCA' in a bold, blue, sans-serif font.The full name of the organization, 'UKRAINIAN VENTURE CAPITAL & PRIVATE EQUITY ASSOCIATION', in a smaller, orange, sans-serif font.A stylized map of Ukraine in the background, rendered in light blue with concentric circles around the capital city, KYIV, which is marked with a blue dot and the text 'KYIV' below it.

KYIV

We Invest in **Ukraine**

Ukrainian Venture Capital and Private Equity Association (UVCA) was established in 2014 and shapes the future direction of the venture capital and private equity industry in Ukraine by promoting its investment opportunities, advocating the interests of private equity investors to policymakers, and improving the local investment and business climate.

www.uvca.eu

[https://www.linkedin.com/company/ukrainian-venture-capital-and-private-equity-association-uvca-/](https://www.linkedin.com/company/ukrainian-venture-capital-and-private-equity-association-uvca/)

About UVCA



Ukrainian Venture Capital and Private Equity Association (UVCA)

was founded in 2014.

UVCA's mission is to spread the word about Ukraine's achievements and opportunities and to support local and foreign investors in every aspect, from providing reliable information to establishing international connections at the industry and government levels.



UVCA plays the role of a bridge between Ukrainian and foreign VC and PE ecosystems, shapes the future direction of the venture capital and private equity industry in Ukraine by promoting its investment opportunities, advocating the interests of private equity investors to policymakers, and improving the local investment and business climate.

1

50+ members from PE and VC funds to M&A and investments companies who invest in Ukraine and have \$5 billion under management

2

They are investing in IT, hardware, pharma, food, agri-tech, real estate, energy, logistics

3

- Member of [Invest Europe](#) since 2014;
- UVCA took part in closed meetings for the Draft Law on “Stimulating the Development of the Digital Economy in Ukraine”.



Key Projects:

- [Annual industry research](#)
- [Fund of Funds](#)
- [Ukraine House Davos](#)
- [Investors Club](#)
- [Ukrainian Pavilion at CES in Las Vegas](#)
- [PE&VC Annual Summit](#)



\$2,8 bln invested from 2014



7 unicorns: Grammarly, GitLab, BitFury, People.ai, airSlate, Genesis, SoftServe



50 companies with evaluation from **50 million** to **a few hundred millions**



2021 - \$860 mln growth which is almost 50% annual growth from previous year



**ANDREY
KOLODYUK**

Managing Partner,
A Ventures Capital,
Chairman of UVCA
Supervisory Board



**ALEXANDER
GALITSKY**

Co-Founder and
Managing Partner,
Almaz Capital



**MARIA
MIKHAILOVA**

Principal,
**Diligent Capital
Partners**



**ROMAN
NIKITOV**

Co-Head,
ICU Ventures



**OLEKSANDR
SOROKA**

CEO,
Startup Network



**VITA
KRAVCHUK**

Founder,
Founders League



PHILIPP GRUSHKO

Founder,
Founders League



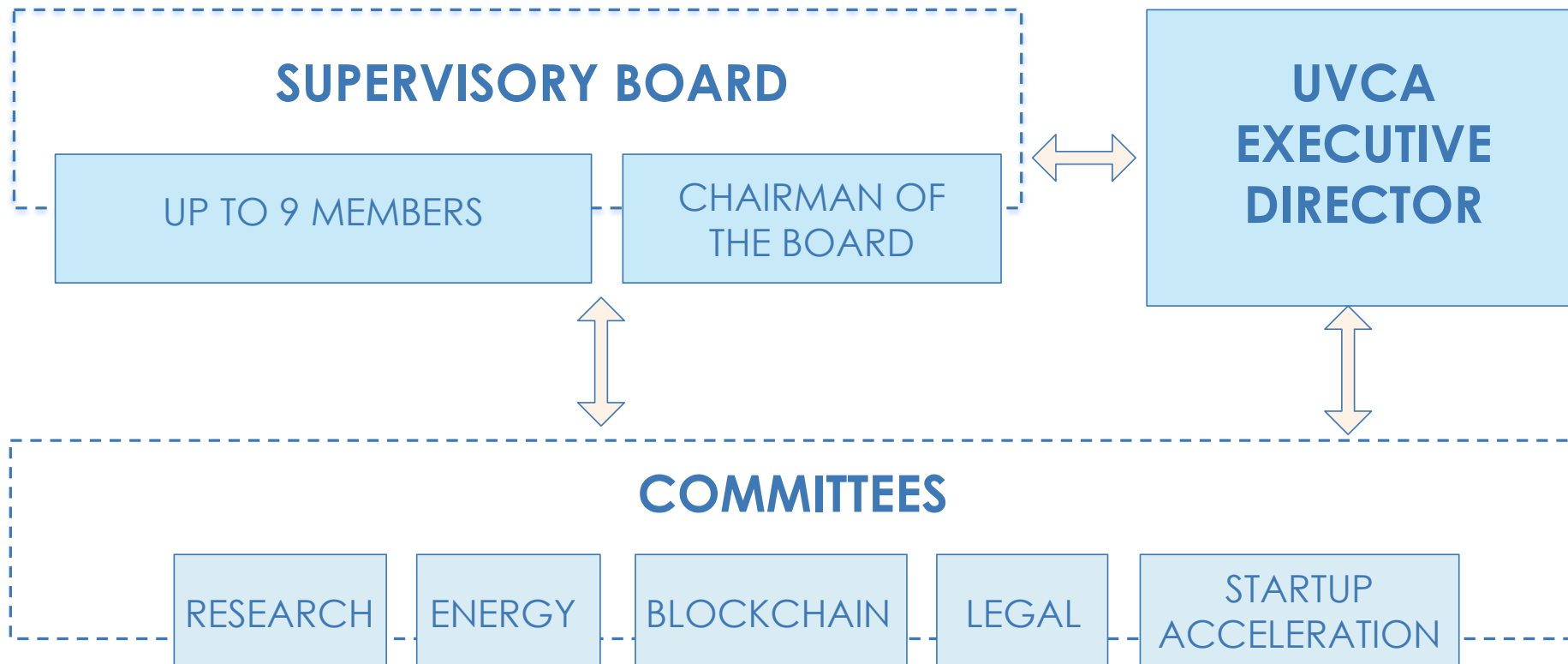
**VITALY M.
GOLOMB**

Co-Founder and
Managing Partner,
GS Capital



**DANIEL S.
KIM**

Partner,
Orrick



The committees of the UVCA are set up to:

- work on the most important aspects of the development of Ukrainian investment market
- deepen the cooperation with state authorities and foreign partners,
- create the environment with fair rules for all the participants of the innovation and investment ecosystems.

LEGAL

Committee Chair:

Taras Dumych, Partner
at Wolf Theiss

The Legal Committee is created to maintain the proper working conditions for the participants of the investment environment in the legislative field of Ukraine.

The Legal Committee takes part in development and lobbying of draft laws, legislative acts and promptly reacts to changes in Ukraine's legislative field in the investment sector.

RESEARCH

Committee Co-Chair:

Olga Afanasyeva, Honorary
member of UVCA

The Research Committee initiates and conducts the analysis of the venture capital and private equity market and reports on active participants in the investment market of Ukraine.

The regular annual reports of the Committee are "Ukrainian Venture Capital and Private Equity Overview" and the "Investors Book".

STARTUP ACCELERATION

Committee Co-Chair:

Sergiy Kalinchuk,
Local leader (Ukraine)
at Founders Institute

The Startup Acceleration Committee coordinates and promotes the activities of the UVCA members in the area of incubation and acceleration of startup projects in various stages.

BLOCKCHAIN

Committee Co-chair:

Taras Gorbul,
CEO, Blockchain
Association of Ukraine

The Blockchain Committee was created to promote the technology of distributed registry to the business environment of Ukraine, popularize the modern way of attracting investment through ICO and create fair legal conditions for the use of cryptocurrency in the economy of our country.

ENERGY

Committee Co-chair:

Roman Zinchenko,
co-founder of
Greencubator

The Energy Committee promotes the use of energy efficient technologies, renewable energy sources and stimulates the development of innovative companies in the green energy sector.

INVEST IN UKRAINE

Committee Co-chair:

Vitaliy Provotorov,
Managing Partner,
co-founder Soul Partners

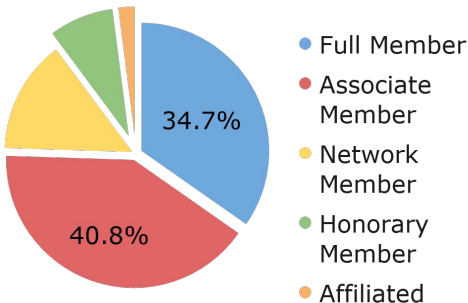
The Invest in Ukraine Committee was set up to promote Ukraine's investment opportunities abroad, and create the image of our country as a country where modern innovative products are created by international standards.

UVCA Members

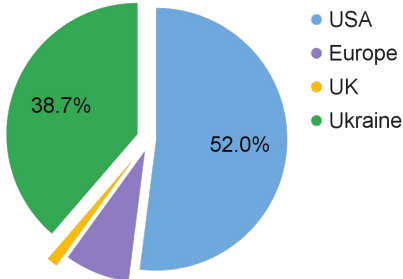
UVCA



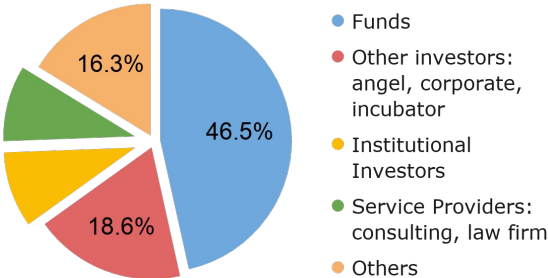
Members by Type



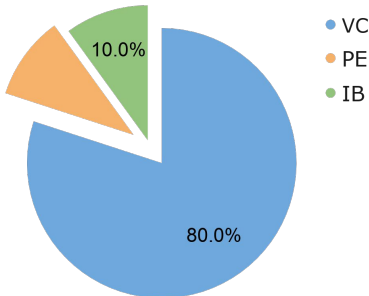
Members by Country



Type of Institutions



Funds by type



Our Partners

UVCA

SKYDECK

Berkeley
UNIVERSITY OF CALIFORNIA

UKRAINE
ACC
THE CHAMBER OF COMMERCE

BRAIN TV
UKRAINE'S FIRST TECH TV

GLOBAL SHAPERS
COMMUNITY
KYIV

PSIK
P o l s k i e
S t o w a r z y s z e n i e
I n w e s t o r ó w
K a p i t a ł o w y c h

INVEST
EUROPE
THE VOICE OF
PRIVATE CAPITAL
VENTURE CAPITAL
PRIVATE EQUITY
INFRASTRUCTURE
LONG TERM INVESTORS

JVCA
Japan Venture Capital Association

CVCA
CANADIAN VENTURE CAPITAL
PRIVATE EQUITY ASSOCIATION

Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

U.S.-UKRAINE BUSINESS COUNCIL
USUBC

ESTVCA /
ESTONIAN PRIVATE EQUITY
AND VENTURE CAPITAL ASSOCIATION

astana hub

EBA
European Business Association

dealroom.CO

IT Ukraine
Association
Future Economics
Development

The Canadian Trade
Commissioner Service
in Ukraine



LVIV IT
CLUSTER

LPEA
LUXEMBOURG PRIVATE EQUITY &
VENTURE CAPITAL ASSOCIATION

CVCA
Czech
Private Equity
& Venture Capital
Association

BLOCKCHAIN
ASSOCIATION
OF UKRAINE

CRDFGLOBAL
INSPIRED BY PEOPLE | DRIVEN BY SCIENCE

USF
UKRAINIAN STARTUP FUND



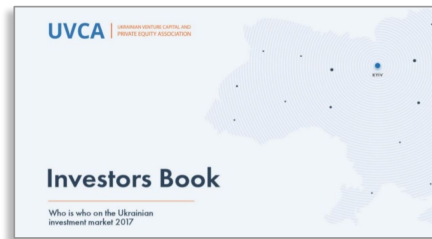
GIST
Global Innovation through
Science and Technology

Ukraine's economic recovery strategy

IT sector

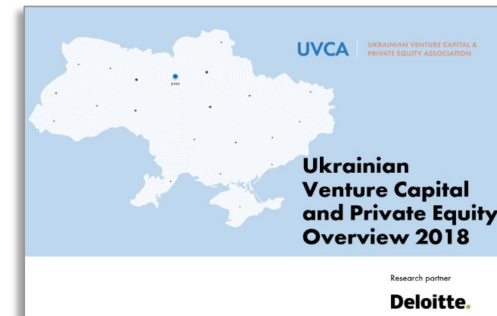
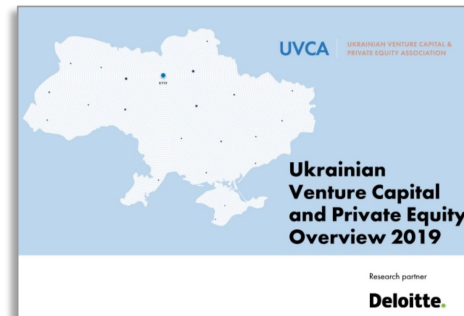
- **LOBBYING AND PROTECTING**
 - protecting investors' rights
 - lobbying legislation amendment to create better investment climate
 - providing international support in lobbying (EBAN, Invest Europe etc.)
 - **EDUCATING**
 - collecting and spreading the most relevant data on industry
 - holding events with inspiring guests on up-to-date topics
 - supporting Ukrainian initiative
 - **CONDUCTING RESEARCH**
 - compiling industry overviews
 - providing information on the market and its participants
 - spreading European private equity research
 - **PROMOTING AND NETWORKING**
 - promoting Ukraine's investment opportunities and attracting foreign investors
 - organizing roadshows in Ukraine and abroad
 - “confirming credibility” of investors
-

Investor's Book



Investors Book 2021 - catalog for investors and startups allowing them to connect to make a 'perfect match'.

UVCA Annual Market Overview



Ukraine House Davos

CO-ORGANIZERS:

- **Andrey Kolodyuk**, initiator of Ukraine House Davos and YGL World Economic Forum
- **Olga Afanasyeva**, Honorary member of UVCA;
- **Jaroslawa Johnson**, President and CEO of Western NIS Enterprise Fund (WNISEF);
- **Svitlana Grytsenko** of Victor Pinchuk Foundation;
- **Lenna Koszarny**, Founding Partner and CEO of Horizon Capital;
- **Alexa Chopivsky**, Executive Director of Ukraine House Davos





Ukraine at CES in Las Vegas

For 5 years UVCA has been organizing the Ukrainian pavilion during the CES, which has been the world's proving ground for innovators for 50 years.

Startups apply for a spot with help from UVCA and a team of Ukrainian and foreign investors selects startups to represent Ukraine at CES.

Every year UVCA organizes trips to Silicon Valley for investors and startups.

UVCA held VC tours for investors in Silicon Valley, Israel, England, Poland, and Canada. Startups can meet potential investors, learn and get the experience of a lifetime.

CES 2023: Ukrainian Startups Open Call

January 5-8, 2023 | Las Vegas, USA



50 + total Ukrainian startups

1,5k+ industry leaders visited



UVCA held the first **Ukrainian PE&VC Summit** in December 2021 (in partnership with Founders League).

This summit brought together:

- Representatives of the top-20 venture and private equity funds,
- Well-known experts of the investment market of Ukraine,
- More than 200 guests, including private investors, fund managers and investment offices,
- Representatives of international financial organizations,
- Representatives of the government



The Alley of Startups presented the 10 best innovative projects in various fields: Software Development, Devices, Fintech, Big data, Logistics.



UVCA together with the [Free Ukraine Foundation](#) launched the «[Support Ukrainian Startups NOW](#)» program aiming to provide aid for startups and specialists that are a part of the Ukrainian startup community and whose innovative business needs help right now.



To date, more than 28 startups have received grants from the Program. On top of it, almost 100 startups were given opportunities to raise funds and receive additional assistance in their activities.

UVCA Investors Club DEMO-DAYS is the series of pitch-sessions for startups participating in our Program.

Patriotic Business Forum

UVCA and Ukrainian-European Business Hub BEST BUSINESS NETWORK BBN held “Patriotic Business Forum” in the fall of 2022.

ОРГАНІЗАТОР
BEST BUSINESS NETWORK

ЗА ПІДТРИМКИ:
APK-РЕСУРС
SYNERGY UNIVERSE
UVCA
UKRAINIAN VENTURE CAPITAL & PRIVATE EQUITY ASSOCIATION
ТОРГОВО-ПРОМИСЛОВА ПАЛАТА УКРАЇНИ
ICC Ukraine

ПАТРИОТИЧНИЙ БІЗНЕС ФОРУМ У КИЄВІ
UKRAINIAN-EUROPEAN BUSINESS HUB
BEST BUSINESS NETWORK

КИЇВ
09.09 | 16:00

БЦ Гулівер Вежа Б

CREATIVE QUARTER
BOOST YOUR BUSINESS WITH US

150+ УЧАСНИКІВ

Ілля Пономарьов
BGV Group
Trident Acquisitions

Наталія Валевська
Артистка, співачка

Світлана Олейнікова
Synergy Universe

Дар'я Дідковська
APK-RECURS
BEST BUSINESS NETWORK

Дмитро Сіденко
Ukrainian-Swiss
Business Association

Андрій Колодюк
UVCA
Aventures Capital

Євген Артюхов
Керуючий партнер
ASA GROUP

Юрій Прус
Advance Finance
Alliance

Дмитро Кузьменко
UVCA

Алекс Коваленко
ЕПКУР

Олександр Белявський
offline/online
девелопер

Євген Барсуков
Бізнес Інкубатор
груп.Україна

Олег Кліменко
Президент асоціації
Елеваторів України

Сергій Опря
Віце-президент
ICC Ukraine

- PANEL 1. Problems of the real sector, existing solutions
- PANEL 2. Problems and pain points of the innovation and investment sector. Possibilities that arise
- PANEL 3. New financing opportunities and tools.

The participants met with well-known experts, representatives of media and large businesses, representatives of state institutions and organizations, investment funds and investor associations of Ukraine and other associations.

The total number of participants was 300+.

“How To Raise with EIF” Workshop with UVCA



On October 14th, 2022, we held our first joint workshop with the EIF, **"How to Raise Funds with the EIF"**.

UVCA has created the **"Ukraine Reconstruction and Recovery Plan"** and are working on it together with our European partners.

During our first joint workshop, founders and managers of Ukrainian VC/PE funds received information about the EIF, its current investment programs and products, its initiatives and opportunities, as well as best practices within existing programs.

We intend to hold a number of similar webinars with institutional investors in order to expand the cooperation of European and global investment funds with Ukrainian investment funds, financial managers and market experts.

UVCA Conferences

On October 25th, 2022, UVCA with Ukrainian businesses, civil society, and German partners hosted the international Upgrade Ukraine conference in Berlin.

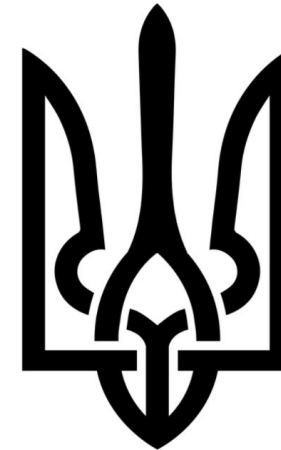
Main topics:

- Innovations and High-tech
- Energy
- Agro
- Construction

UPGRADE UKRAINE

CONFERENCE FROM THE UKRAINIAN BUSINESS
COMMUNITY ABOUT UKRAINE'S RECOVERY AND
INVESTMENT OPPORTUNITIES IN UKRAINE

 **25th October**
Berlin



[REGISTER](#)



Made by
UVCA
UKRAINIAN VENTURE CAPITAL &
PRIVATE EQUITY ASSOCIATION

Upgrade
UKRAINE NOW

APK-RESURS
Leading provider of real estate tech

 **BEST
BUSINESS
NETWORK**

FT and PWM Wealth Management Summit



Insight from
Andriy Kolodyuk,
UVCA Supervisory
Board Chairman, on
rebuilding Ukraine
and the steps that
UVCA is taking to
achieve it from his
presentation:

**"Rebuilding Ukraine:
fostering green growth
through investment"**

- How can foreign financiers and UHNW families aid Ukraine in its ambitious green rebuild?
- How will Ukraine's start-up scene propel private ventures?
- And, are new regulatory policies and security guarantees for investors on the horizon?

Key aspects of economic reconstruction:



Prioritizing renewal and development of the **manufacturing and service sectors**. **Foreign direct investments**, grants, and loans from international organizations for business are necessary for a prompt renewal of the economy.



Economic recovery of Ukraine will develop in parallel with **structural reforms** in its role as a candidate for membership in the European Union.



Attracting international aid for the recovery should take place by means of a trust to ensure **transparency in its distribution**.

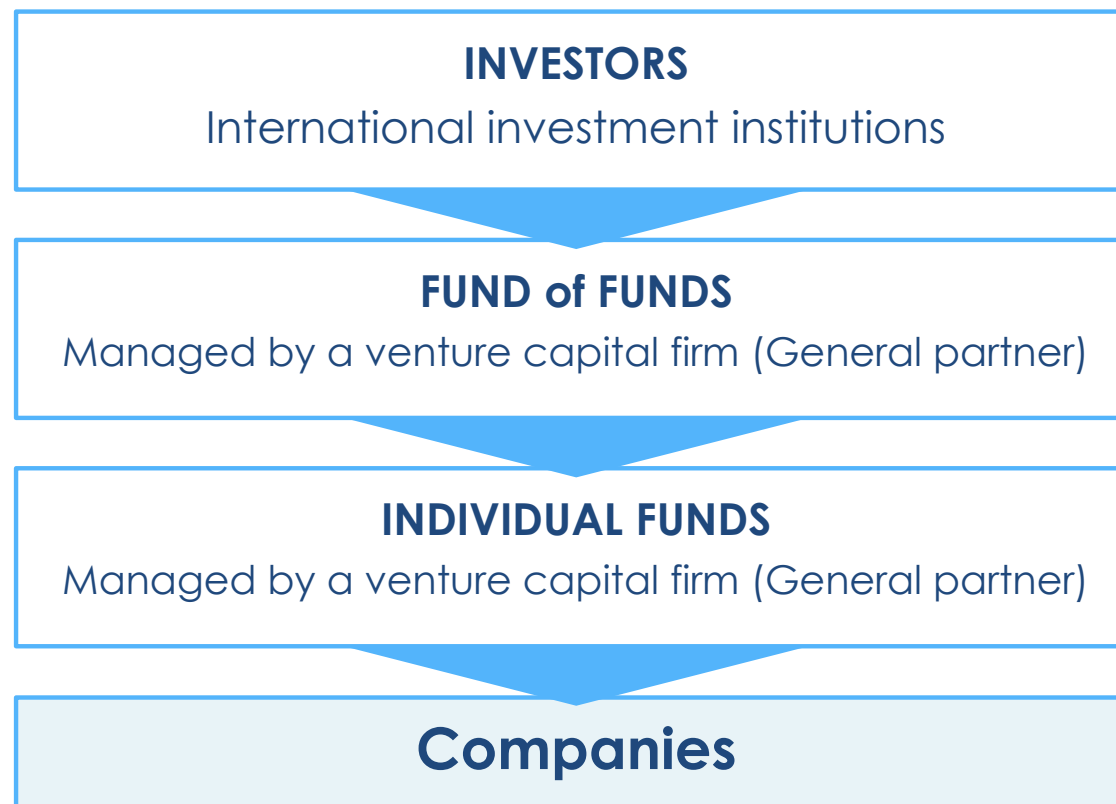


The continuing military threat from Russia will require **security guarantees** for Ukraine from Western countries.

Description

The Fund of Funds funding is combined with a **matching investment** from other well performing funds as a LP into VC Funds. Currently, more than 10 funds are raising capital and FoF could invest from 30 to 50% as an anchor LP.

In Dec 2021, Ukrainian government committed 300M UAH (in the budget of Ministry of digital transformation) into FoF and welcome others institutional investors to join.



Platform for co-investments, joint ventures & public-private partnership (URP)

Direct co-investment opportunities via **UVCA matching investment platform for joint ventures** and greenfield projects with strategic investors

The heart of the platform is a **matchmaking opportunity** that allows to match dozens of prominent domestic projects and offers from Ukrainian entrepreneurs with foreign investors and strategic partners seeking for new opportunities and deals.

The platform aimed to:



find reliable local partners and co-investors



get legal and advocacy support



get more opportunities for investments

Support Ukrainian Startups **NOW**

The FREE Ukraine Foundation jointly with the Ukrainian venture capital and private equity association (UVCA) launched the **program of targeted assistance** for Ukrainian startups.



“Support Ukrainian startups NOW” is a **grant program for IT companies and tech startups that stayed in Ukraine.**

It provides financial help, professional advice, consultations, and broad technical support.



To date, **21 Ukrainian startups received grants from the Program.**

Among the first sponsors of the program are AltaIR Capital, Almaz Capital and a few US tech entrepreneurs.

Join The Program

How you can help:



By providing [financial assistance](#).



By providing human or networking resources.

What you get:

- Program Friend and Donator Certificate
- UVCA Honorary Member status

Join our DEMO-DAYS:

- See the startups' pitches
- Get access to the platform with all the startups listed

The Program [supports companies and people in most critical situation](#).

You may support one or several specific companies.

[**JOIN NOW!**](#)

WE INVEST IN UKRAINE!



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Dmytro Kuzmenko
Executive Director

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UVCA

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